

# Sources Of Power: How People Make Decisions By Gary Klein

By Gary Klein

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Gary Klein is a Senior Scientist at Applied Research Associates. He is the author of Sources of Power: How People Make Decisions (1999) and the coauthor of Working

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by Gary Klein ISBN: 0262611465. Klein has written an academic (but not pinheaded) book about how people make decisions in the real world, versus how they are observed

<http://12frogs.com/reading/reviews/2003/02/sources-of-power-how-people-make-decisions/>

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When combined with other sources of power, however, Thus a political regime maintains power because people accept and obey its dictates, laws and policies.

[http://en.wikipedia.org/wiki/Power\\_\(social\\_and\\_political\)](http://en.wikipedia.org/wiki/Power_(social_and_political))